

Business Intro

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Former CEO & Chairman, TD Ameritrade

Chairman,
Capital Wealth Advisors

Co-Founder and Executive Advisor, FG Nexus

Chairman & Co-Founder, Fundamental Global

Former Head Football Coach & current Executive Advisor to the President & Chairman Emeritus of Athletics Coastal Carolina



Joe Moglia is the former CEO and Chairman of TD Ameritrade; Co-Founder and Executive Advisor, FG Nexus; Chairman and Co-Founder, Fundamental Global; Chairman, Capital Wealth Advisors; Former Head Football Coach and current Executive Advisor to the President and Chairman Emeritus of Athletics at Coastal Carolina.

In 1984 Joe entered the MBA Training Program at Merrill Lynch, there were 25 MBA's and 1 football coach. By 1988, that football coach was the Number One Producer in the World. He became a member of both the Institutional and Private Client Executive Committees, and his final responsibilities were all Investment Products, the Insurance Company, the 401(k) Business and the Middle Markets. Prior to that, he was the head of Global Fixed Income Institutional Sales and ran the firm's Municipal division.

In the business world, he was at Merrill Lynch for 17 years before becoming the CEO at TD Ameritrade in 2001. When Joe stepped down in 2008, shareholders enjoyed a 500% return. In 2009 he became Chairman and stepped down in 2020 when TD Ameritrade was acquired by Schwab. At close, the combined company was worth **\$100** BILLION with client assets of **\$7** TRILLION. When Joe arrived, these numbers were \$700 million and \$24 Billion.

Joe has also been a Football Coach for 25 years, but it's not a traditional 25 years. He began his career coaching for 16 years, moved to the business world for 24, and returned to football in 2009.

In 2012, Joe became the Head Football Coach at Coastal Carolina and in his first five seasons, went to the National Playoffs all 5 years and was Conference Champion 4 times. His overall record is 56-22 and in his last 11 years of college coaching, he has been a part of 8 championship teams. He was selected to the Conference All Decade Team and has received multiple coaching honors including the Eddie Robinson National Coach of the Year and was the recipient of the Lombardi Award. In his last 4 years as Executive Director of Football, Coastal has won 40 games, invited to 4 Bowls and won the Sun Belt Championship.

Moglia has received the Ellis Island Medal of Honor, selected as Grand Marshal for the annual NYC Columbus Day Parade, recognized by both the Italian and Irish communities along with multiple Stuttering organizations and has been inducted into **TWELVE** Halls of Fame. In 2022, Joe became only the fourth alumnus in the 190 year history of Fordham University to receive the University's three most prestigious awards.

He is a member of the National Economics Honor Society, is the recipient of three Honorary Doctorates and has given 9 commencement addresses. "4th and Goal" by Monte Burke is a book written about his life and he personally is the only author who has written books published on both investing and football.

